

RESUMEN

Senior manager with experience in retail business development for an international company that is expanding in all Europe. Responsible for the company's day-to-day operating activities, including revenue and sales growth; expense, cost and margin control; and monthly, quarterly and annual financial goal management. French native with high level of English.

DESCRIPCIÓN DE LA EMPRESA

International Company in retail sector with offices in France and 20 – 40 shops in France territory.

DESCRIPCIÓN DEL PUESTO

- Advise the management team on key planning issues and make recommendations on important business decisions.
- Strategic planning and resource allocation
- Establish operational processes/ process improvement
- Ensure standards control of all company output as pertains to delivery of services
- Ensure all department heads are fully informed of operational objectives
- Set operational and / or performance goals for each department which are aggressive, achievable and tied to long-term goals
- Establish and monitor performance reporting systems
- Monitor department performance against performance goals to ensure that progress is being made
- Conduct regular meetings with department heads to ensure that priorities are clear and coordination is good.
- Ensure activities comply with organizational requirements for quality management, legal stipulations, and general duty of care.
- Facilitate resolution of issues between departments.
- Take charge in high-priority crises.

EXPERIENCIA

- Ability to generate respect and trust from staff and external constituencies.
- At least 10 years of experience, with 5 in an executive level position, such as general manager or vice president.

FORMACION

International Management. Retail specialist. Economics.

IDIOMAS

French native + Good English.

HABILIDADES y HERRAMIENTAS

- Ability to lead, plan and manage change
- Passion and willingness to become immersed in work
- Initiative
- Strong organizational skills
- Strong time management skills

- Strong negotiation skills
- The ability to set priorities
- Good communication skills

CONTRATACION

ASAP. Permanent contract.

REMUNERACION

Depending on the candidate experience. Fix + commissions

CONTACTO

Send your CV to: Esther Sancho, [match @ inamat.net](mailto:match@inamat.net)